## One of California's oldest and strongest banks.

A proud past. A promising future.



We took our name from our first clients – the hard-working laborers and mechanics of the railroads "Safety and soundness" is a term we've taken seriously and spoken of genuinely since 1905. It points to the very foundation of the Mechanics Bank business model that puts safeguarding your money first. For some, business is strictly about profits and losses. For us, it's about people and mutually beneficial relationships that endure. Understanding that every decision we make today effects our clients, our employees and our shareholders. We know that, together, we're stronger.

There's also exceptional strength in our numbers, which far exceed banking industry norms and minimum requirements. Well capitalized and highly liquid, we maintain a transparent and simple balance sheet free of the hedges, derivatives or swaps that can weigh down the nation's larger banks in times of stress. We value core banking and lending principles that have allowed us to withstand challenging times over the past 115 years, and will continue to lead us today and into the future.



## S17.2 BILLION S10.2 BILLION in loans¹ \$14.5 BILLION in deposits¹ \$8.0 BILLION borrowing capacity (FHLB and other resources)² 22% of assets in cash (& equivalents) & unpledged securities² 72% loan to deposit ratio²

## **RECOGNIZED EXCELLENCE**

by Independent Rating Agencies



Bauer Financial Rating December 31, 2019 (Highest Possible Rating) "WELL CAPITALIZED"

FDIC Capital Classification Veribanc, February 28, 2020 (Highest Possible Rating) **☆☆☆ GREEN** 

Veribanc Bank Safety Rating
February 28, 2020
(Highest Possible Rating)

## ONE OF CALIFORNIA'S MOST "WELL-CAPITALIZED" BANKS

Built to withstand business cycles without straining our financial condition and structure

	To be considered "Well Capitalized" – FDIC	Mechanics Bank <sup>2</sup>	US Bank¹	First Republic <sup>1</sup>	Bank of America <sup>1</sup>
Total Risk-Based Capital	10% or greater	13.96%	12.25%	12.72%	13.42%
Tier 1 Capital	6% or greater	13.26%	10.20%	11.21%	12.46%
Leverage Ratio	5% or greater	8.71%	8.39%	8.39%	8.68%

<sup>1</sup> FDIC, Consolidated Reports of Conditions and Income, FFIEC 041, 1/30/2020 <sup>2</sup> Mechanics Bank ALCO Report, 2/29/20





Mechanics Bank was one of the first banks in the nation to turn down the Treasury Department's "Troubled Asset

Relief Program" assistance

during the 2008 financial crisis.